OB End Term

Students need to attempt one question from each of the categories 1, 2 and 3. Category 4 is compulsory.

**Category 1** (8 marks)

Q1. Studying organizational behavior would help in better people management. Do you agree with this statement? Support your answer with reasons.

Q2. Please elaborate upon how Johari Window can be an important tool for increasing interpersonal relationships.

Q3. How do you see the role of Emotional Intelligence in your career success? Please explain.

Q4. Understanding Self is the first step to becoming an effective individual. Please elaborate giving an example drawn from your experience during classroom discussions and group activities.

**Category 2** (8 marks)

Q1. Effectiveness of leadership orientation depends on the type of employees and situation. Discuss this statement with the help of relevant leadership theories.

Q2. Organizational culture impacts the performance of the employees. Explain this statement using three suitable examples.

Q3. Based on the Desert Survival activity or any team based activity done in your OB course, please outline the five stages of Group Development. *This would require you to share your experiences across the five stages. (8 marks)*

Q4. Do you think that a prior knowledge of your preferred conflict resolution/handling style helps you while working in teams? Please cite a recent example from PGDM term 1.

Q5. Please explain how different elements of Organization Structure contributes to designing effective organizations.

**Category 3** (8 marks)

Q1. As per your understanding of motivation theories (need and process theories), do you think the employees can be motivated for higher performance? If yes, how? Answer this question with the support of a relevant theory.

Q2. The world of human interaction is full of perceptual biases. Elaborate this statement with examples and also discuss how these biases can be avoided.

Q3. Our Personality traits impact the decisions we make. Please share your thoughts in favour of the statement or against the statement.

Q4. Employee selection requires correct assessment of personality traits of a candidate. Do you agree with this question? If yes, please give at least two reasons why this is important?

**Category 4**

A Short Case Study (16 marks)

**Instructions:** Please go through the attached case study and write a case analysis in 200-250 words maximum. Your analysis should focus on Employee Motivation, Organisational Culture, Change and Leadership. *Do not copy and paste from the case study itself to write your answers.*

