**JAIPURIA INSTITUTE OF MANAGEMENT, INDORE**

**PGDM**

**SECOND TRIMESTER (Batch 2020-22)**

**END TERM IMPROVEMENT EXAMINATION, APRIL-2021**

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| Course Name | **Managing Human Resources** | Course Code | **HR 201** |
| Max. Time | **2 hours** | Max. Marks | **40** |

**INSTRUCTIONS:**

**INSTRUCTIONS:** All questions are compulsory. Each question is of 10 marks.

**Q 1.** "Job analysis requires certain data and is crucial for other functions of HR as well." Elaborate this statement.

**Q 2**. Performance appraisal comes under the umbrella of performance management. Elucidate this statement and discuss why companies are shifting towards 360 performance appraisal.

**Q 3.** Training department does not require any planning or process. Do you agree with this statement? Support your answer with reasons.

**Q 4.** There are certain vital, certain essential and certain additional components of a compensation package for any position. Explain this statement by formulating a complete compensation plan for the position of Sales Executive, FMCG with a total CTC of 7 lacs per annum.

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